



Help your CDL customers prepare for their next stop.

Host a FREE Driver Compliance & Readiness Clinic at your shop.

A useful service while drivers wait

Drivers receive a short, individual document-readiness check, applicable ELD preparedness guidance, and a take-home action checklist. The free check does not require a purchase.

Why host?

Give customers a practical benefit, introduce them to a local compliance resource, and receive recognition as the clinic host. Drivers needing your repair or maintenance services can be directed back to your team.

We bring the clinic. You help connect us with drivers.

Allied Compliance Group provides the educator, flyers, checklists, appointment coordination, and requested follow-up. We ask for a table, two chairs, an appropriate meeting area, and your help inviting CDL customers.

Start with one two-hour event

Schedule up to ten 10-minute appointments, with time reserved for walk-ins and overruns. There is no host fee for the proposed pilot. Review turnout together before scheduling recurring clinics.

Additional services drivers can request

DOT physical: \$120.00. Purchase a CDL legal plan and receive 25% off one physical: pay \$90.00 and save \$30.00. Clearinghouse assistance is also available. Optional DOT drug tests are \$55.00 for qualifying drivers paying out of pocket. Paid services are separate; testing and physicals are scheduled at LHID Labs.

LET'S CHOOSE A PILOT DATE.

Call (770) 415-5932 to discuss your driver traffic, available space, and a convenient event time.

Physical discount: one use within 90 days of plan purchase; by appointment; cannot combine discounts. Testing requires appropriate purpose and authorization. Readiness education is not a vehicle inspection, legal consultation, or compliance certification.

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From introduction to first event

1. Open with the customer benefit

"I work with Allied Compliance Group here in the area. We help CDL drivers spot document-readiness gaps before roadside inspections. I would like to offer your customers a free two-hour clinic while they are here. May I take two minutes to explain?"

2. Learn whether the shop is a good fit

Ask: How many CDL drivers personally visit each week? Do they wait here, and for how long? Are they company drivers or owner-operators? What day is busiest? Would your team introduce the clinic to customers?

3. Make a small, specific request

"I bring the educator and materials. Could we use a table and two chairs for one two-hour event? Your team can offer the flyer to CDL customers. We will review participation before deciding whether to repeat it."

4. Explain the services without making a sales promise

"The readiness check is free. Interested drivers can separately book physicals, request Clearinghouse help, or arrange qualifying \$55 out-of-pocket DOT tests. Legal-plan information is optional, with a 25% physical discount when a plan is purchased."

5. Address the likely questions

What does it cost us? No host fee for the proposed pilot. Must customers buy? No. Are tests done here? No; appointments are scheduled separately. Do you need our customer list? No. What do staff do? Invite drivers and point them to the table.

6. Close with a date and next step

"Which day and two-hour window would fit best? I will prepare a flyer with your approved business name, location, and event details for your review."

HOST PROSPECT NOTES

Business / manager: _____

Phone / email: _____

Weekly driver visits: _____ Waiting time: _____ Driver mix: _____

Proposed date / hours: _____

Meeting space / parking: _____

Next step / follow-up date: _____

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